

Glenn Garnes

“The Connector”

Glenn Garnes is a sought after speaker and trainer on a variety of topics relating to small business, including social media marketing. Voted as “America’s Most Influential Business Connector” at the 2009 U.S. Small Business Conference, Glenn has positioned himself as an international authority on marketing small businesses.

Glenn combines a 30 year career devoted to entrepreneurship with a lifelong passion for technology and helping people, to create a perfect combination of wisdom and values that benefit aspiring business owners across the globe.

Topics on which Glenn presents include:

- How to move from employment to entrepreneurship
- How to build your business through relationships
- Developing a relationship based marketing plan
- Mastering social media marketing
- Creating winning partnerships in business
- Becoming a person of influence
- The mastermind principle as taught by Napoleon Hill

Guest biography

Glenn Garnes is a retired attorney with over 18 years in private practice, handling legal matters for small business owners. He is also an avid entrepreneur with a keen interest in technology. Born in Montclair, New Jersey, Glenn attended George Washington University, The National Law Center, in Washington, D.C. After building a law practice based exclusively on referrals Glenn became interested in sharing his knowledge and experience by teaching business professionals the things that worked for him.

Glenn is the founder of Small Business CEO, an organization that helps small businesses to create momentum by connecting entrepreneurs to each other and facilitating access to mindset training and mentorship.

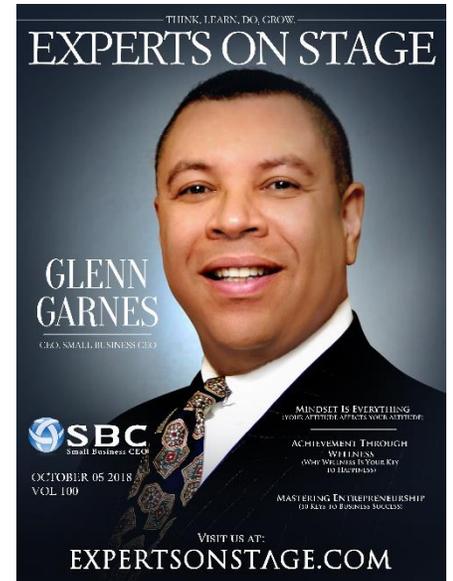
Part of the Small Business CEO network includes a special subdivision called Experts On Stage. This first of its kind speakers bureau includes it’s own internet television and radio network giving members multiple ways to reach their audience.

Glenn is the author of Let’s Not Be Partners, Things You Must Know Before You Tie the Knot (not!), and Small Business CEO Essentials to Business Networking, an e-book that is part of a continuing series of resources available to small business owners.

Because of his long history of practicing and teaching relationship marketing and his keen interest in emerging Internet and offline technologies, Glenn has become an internationally recognized expert on social media marketing with special emphasis on relationship building through social communities. Glenn counsels marketing clients from Norway, Canada, Australia, Morocco, Belgium, and all over the United States.

Glenn has shared the stage with notable public speakers including Bob Proctor, the central figure in the hit movie The Secret, Les Brown, and Willie Jolley, among others.

Glenn is regularly engaged by chambers of commerce, business organizations, and professional groups to lecture on topics relating to business relationships. Glenn has also been a guest on both traditional and Internet radio shows relating to his expertise in business.



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Thirty years immersed in entrepreneurial endeavors has given Glenn Garnes unique insight into what entrepreneurs and small business owners need to succeed. Through his lectures, coaching and publications Glenn helps business people grow as professionals, make quality connections, and leverage the value of relationships to access abundant resources around them.

Glenn is the author of *Let's Not Be Partners, Things You Must Know Before You Tie the Knot (not!)*, and *Small Business CEO Essentials to Business Networking*, an e-book that is part of a continuing series of resources available to small business owners.

Suggested questions for interview:

Glenn Garnes "The Connector"



- What is the biggest challenge faced by small business owners today?
Office:
- What are some things small business owners can do to position themselves for success?
- Where are the biggest opportunities for people looking to start new businesses?
- How does someone deal with the startup of costs of going into business?
- How does social media and technology play a role in the success of small business?
- Are there any other ways entrepreneurs and small businesses can position themselves for success in business?
- How can listeners get more information about starting or growing a business?



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